



Hays Electrical Services, Inc. is a leading provider of electrical solutions for new commercial, healthcare, multifamily, hospitality, and solar clients. We are seeking a Full-Time **Senior Commercial Estimator** to join the Team. As a **Senior Commercial Estimator** at Hays Electrical Services, the responsibilities are the following:

1. Estimation:

- Estimate commercial electrical projects with a value of up to \$70M+.
- Prepare accurate and competitive bids based on project specifications and requirements.
- Utilize industry standards and best practices to develop precise estimates.

2. Self-Motivated & Communication:

- Be a self-starter who can work independently and as part of a team.
- Possess excellent communication skills to interact effectively with clients, colleagues, and vendors.
- Negotiate project terms and scope with clients to secure contracts.

3. Track Record:

- Demonstrate a successful track record of completing electrical estimation projects with positive outcomes.
- Provide references and evidence of past project successes.

4. Electrical Code & Plan Interpretation:

- Have a comprehensive understanding of electrical codes and regulations.
- Ability to read and interpret electronic plans and specifications.

5. Computer and Software Proficiency:

- Preferred Proficiency in Accubid Anywhere and LiveCount estimation software.
- Familiarity with McCormik or ConEst Electronic Estimating is a plus, with a willingness to learn Accubid Anywhere (Our current software.)
- Proficient in Microsoft Office Suite, including Word, Excel, and Outlook.
- Basic computer skills, including familiarity with Windows 10 or higher.

Qualifications:

- Must have an electrical background with field related experience.
- Minimum of [8] years of experience in commercial electrical estimation.
- Strong analytical and problem-solving skills.
- Attention to detail and a commitment to accuracy.
- Ability to prioritize and manage multiple projects simultaneously.
- Valid electrical license (preferred.)
- Design build experience.
- Knowledge of local electrical codes and regulations.
- Load to include code calculations.
- Panel schedule development
- Lighting layout and with lumen calculations.

Why Hays Electrical Services:

- Competitive salary and benefits package.
- Opportunity to work on challenging and high-value projects.
- Collaborative and supportive team environment.
- Career growth and development opportunities.
- Commitment to safety and excellence in electrical services.